

# Condensed Consolidated Interim Financial Statements and Notes

## Condensed Consolidated Interim Balance Sheets

As at	Note*	September 30, 2016	December 31, 2015
(CDN 000s) (unaudited)		(\$)	(\$)
<b>Assets</b>			
Current			
Cash and cash equivalents	9	154,598	195,846
Trade and other receivables		37,208	48,613
Prepaid expenses		4,302	3,719
Income taxes recoverable		13,770	17,468
<b>Total current assets</b>		<b>209,878</b>	<b>265,646</b>
Non-current			
Property, plant and equipment		165,378	201,436
Intangible assets and goodwill		52,733	57,643
Deferred tax assets		10,682	4,900
<b>Total non-current assets</b>		<b>228,793</b>	<b>263,979</b>
<b>Total assets</b>		<b>438,671</b>	<b>529,625</b>
<b>Liabilities and equity</b>			
Current			
Trade payables and accruals	8	14,524	18,454
Stock-based compensation liability	6	3,569	2,220
<b>Total current liabilities</b>		<b>18,093</b>	<b>20,674</b>
Non-current			
Stock-based compensation liability	6	3,891	3,059
Onerous lease obligation	8	2,811	—
Deferred tax liabilities		11,592	16,444
<b>Total non-current liabilities</b>		<b>18,294</b>	<b>19,503</b>
<b>Equity</b>			
Share capital	6	134,474	128,067
Share-based benefits reserve		23,639	23,367
Foreign currency translation reserve		64,019	85,603
Retained earnings		180,152	252,411
<b>Total equity</b>		<b>402,284</b>	<b>489,448</b>
<b>Total liabilities and equity</b>		<b>438,671</b>	<b>529,625</b>

\*The Notes are an integral part of these condensed consolidated interim financial statements.

## Condensed Consolidated Interim Statements of Operations

	Note*	Three Months Ended September 30,		Nine Months Ended September 30,	
		2016	2015	2016	2015
(CDN 000s, except per share data) (unaudited)					
		(\$)	(\$)	(\$)	(\$)
<b>Revenue</b>		<b>38,633</b>	68,468	<b>111,619</b>	225,310
<b>Operating expenses</b>					
Rental services		<b>18,087</b>	27,534	<b>58,844</b>	95,560
Local administration		<b>2,745</b>	3,770	<b>7,020</b>	12,947
Depreciation and amortization		<b>14,929</b>	19,259	<b>44,869</b>	61,579
		<b>35,761</b>	50,563	<b>110,733</b>	170,086
<b>Operating profit</b>		<b>2,872</b>	17,905	<b>886</b>	55,224
<b>Other expenses</b>					
Research and development		<b>5,358</b>	7,288	<b>17,615</b>	25,431
Corporate services		<b>3,956</b>	5,134	<b>12,360</b>	15,040
Stock-based compensation expense	6	<b>1,457</b>	808	<b>4,657</b>	4,596
Restructuring and other expense (income)	8	<b>140</b>	27,459	<b>10,017</b>	25,148
		<b>10,911</b>	40,689	<b>44,649</b>	70,215
<b>Loss before income taxes</b>		<b>(8,039)</b>	(22,784)	<b>(43,763)</b>	(14,991)
Income tax recovery		<b>(922)</b>	(4,226)	<b>(14,467)</b>	(1,220)
<b>Net loss</b>		<b>(7,117)</b>	(18,558)	<b>(29,296)</b>	(13,771)
<b>Loss per share</b>	7				
Basic		<b>(0.08)</b>	(0.22)	<b>(0.35)</b>	(0.16)
Diluted		<b>(0.08)</b>	(0.22)	<b>(0.35)</b>	(0.16)

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## Condensed Consolidated Interim Statements of Other Comprehensive Income

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
(CDN 000s) (unaudited)				
	(\$)	(\$)	(\$)	(\$)
<b>Net loss</b>	<b>(7,117)</b>	(18,558)	<b>(29,296)</b>	(13,771)
Items that may be reclassified subsequently to net income:				
Foreign currency translation adjustment	<b>3,281</b>	25,119	<b>(21,584)</b>	49,249
<b>Total comprehensive (loss) income</b>	<b>(3,836)</b>	6,561	<b>(50,880)</b>	35,478

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## Condensed Consolidated Interim Statements of Changes in Equity

	Note*	Share Capital	Share-Based Benefits Reserve	Foreign Currency Translation Reserve	Retained Earnings	Total Equity
(CDN 000s) (unaudited)		(\$)	(\$)	(\$)	(\$)	(\$)
Balance at January 1, 2015		113,827	12,927	32,807	323,962	483,523
Net loss		—	—	—	(13,771)	(13,771)
Dividends		—	—	—	(42,650)	(42,650)
Other comprehensive income		—	—	49,249	—	49,249
Exercise of stock options		8,230	(1,128)	—	—	7,102
Expense related to vesting of options		—	1,158	—	—	1,158
Reclassification of equity settled options		—	11,673	—	—	11,673
Balance at September 30, 2015		122,057	24,630	82,056	267,541	496,284
Net loss		—	—	—	(841)	(841)
Dividends		—	—	—	(14,289)	(14,289)
Other comprehensive income		—	—	3,547	—	3,547
Exercise of stock options		6,010	(2,043)	—	—	3,967
Expense related to vesting of options		—	780	—	—	780
Balance at December 31, 2015		128,067	23,367	85,603	252,411	489,448
Net loss		—	—	—	(29,296)	(29,296)
Dividends	6	—	—	—	(42,963)	(42,963)
Other comprehensive loss		—	—	(21,584)	—	(21,584)
Exercise of stock options	6	6,407	(1,954)	—	—	4,453
Expense related to vesting of options		—	2,226	—	—	2,226
<b>Balance at September 30, 2016</b>		<b>134,474</b>	<b>23,639</b>	<b>64,019</b>	<b>180,152</b>	<b>402,284</b>

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# Condensed Consolidated Interim Statements of Cash Flows

	Note*	Three Months Ended September 30,		Nine Months Ended September 30,	
		2016	2015	2016	2015
(CDN 000s) (unaudited)		(\$)	(\$)	(\$)	(\$)
<b>Cash from (used in) operating activities</b>					
Net loss		(7,117)	(18,558)	(29,296)	(13,771)
Adjustment for non-cash items:					
Depreciation and amortization		14,929	19,259	44,869	61,579
Impairment loss	8	—	26,555	—	26,555
Gain on sale of investment	8	—	—	—	(2,290)
Stock-based compensation	6	1,457	808	4,657	4,596
Non-cash restructuring costs	8	—	—	4,833	—
Deferred income taxes		35	(3,488)	(10,941)	(3,057)
Unrealized foreign exchange (gain) loss and other		(174)	(785)	(2,631)	2,718
<b>Funds flow from operations</b>		<b>9,130</b>	<b>23,791</b>	<b>11,491</b>	<b>76,330</b>
Movements in non-cash working capital items:					
(Increase)/decrease in trade and other receivables		(12,470)	(2,665)	5,620	75,519
(Increase) decrease in prepaid expenses		(1,713)	(2,432)	(709)	284
Decrease in income taxes recoverable		13,927	188	10,344	808
Decrease in trade payables, accruals and stock-based compensation liability		(2,575)	(452)	(2,114)	(21,859)
Effects of exchange rate changes		(1,148)	6,222	1,158	3,864
<b>Cash generated from operating activities</b>		<b>5,151</b>	<b>24,652</b>	<b>25,790</b>	<b>134,946</b>
Income tax paid		(498)	(8,320)	(6,813)	(15,781)
<b>Net cash from operating activities</b>		<b>4,653</b>	<b>16,332</b>	<b>18,977</b>	<b>119,165</b>
<b>Cash flows from (used in) financing activities</b>					
Proceeds from issuance of common shares	6	1,331	1,568	4,453	5,609
Payment of dividends	6	(14,342)	(14,238)	(42,963)	(42,650)
<b>Net cash used in financing activities</b>		<b>(13,011)</b>	<b>(12,670)</b>	<b>(38,510)</b>	<b>(37,041)</b>
<b>Cash flows (used in) from investing activities</b>					
Additions to property, plant and equipment		(718)	(8,672)	(9,513)	(37,702)
Development costs		(659)	(2,097)	(3,373)	(6,582)
Proceeds on disposal of investment and property, plant and equipment		136	339	692	3,627
Changes in non-cash working capital		992	1,489	(699)	(5,764)
<b>Net cash used in investing activities</b>		<b>(249)</b>	<b>(8,941)</b>	<b>(12,893)</b>	<b>(46,421)</b>
Effect of exchange rate on cash and cash equivalents		1,223	8,140	(8,822)	17,554
<b>Net (decrease) increase in cash and cash equivalents</b>		<b>(7,384)</b>	<b>2,861</b>	<b>(41,248)</b>	<b>53,257</b>
<b>Cash and cash equivalents, beginning of period</b>		<b>161,982</b>	<b>195,254</b>	<b>195,846</b>	<b>144,858</b>
<b>Cash and cash equivalents, end of period</b>	9	<b>154,598</b>	<b>198,115</b>	<b>154,598</b>	<b>198,115</b>

\*The Notes are an integral part of these condensed consolidated interim financial statements.

# Notes to Condensed Consolidated Interim Financial Statements

(\$CDN 000s, except per share data) (unaudited)

## 1. Description of Business

Pason Systems Inc. (the "Company") is a leading global provider of instrumentation and data management systems for drilling rigs.

The Company headquarters are located at 6130 Third Street SE, Calgary, Alberta, Canada. The Company is a publicly traded company listed on the Toronto Stock Exchange under the symbol PSI. The condensed consolidated interim financial statements of the Company are comprised of the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities"). The accompanying consolidated financial statements include the accounts of Pason Systems Inc. and its wholly owned subsidiaries.

## 2. Basis of Preparation

These unaudited condensed consolidated interim financial statements have been prepared in accordance with the requirements of International Accounting Standard ("IAS") 34, Interim Financial Reporting and include the accounts of Pason and its wholly owned subsidiaries. All significant inter-company balances and transactions including revenue and expenses have been eliminated. These unaudited condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the consolidated financial statements of the Company as at and for the year ended December 31, 2015.

### Change in accounting classification

In the first quarter of 2016, the Company changed the accounting policy for the classification of certain expenses. Expenses that were previously recorded as other costs are now included as rental services in the respective business unit, to better reflect the nature of the expense. The 2015 comparative quarterly financial statements have been adjusted to reflect this change in accounting classification. Rental service costs and other costs for the third quarter of 2015 have been adjusted by \$642 (2015 year to date - \$2,225).

## 3. Significant Accounting Policies

There have been no significant accounting policy changes; refer to the audited annual consolidated financial statements as at and for the year ended December 31, 2015.

## 4. Seasonality

Though the Company has seen a significant deterioration in its operating results as a result of the decline in drilling activity, Pason's quarterly financial results still vary quarter to quarter due in part to the seasonality of the oil and gas service industry in Canada, which is somewhat offset by the less seasonal nature of US and International operations. The first quarter is generally the strongest quarter for the Company due to strong activity in Canada, where location access is best during the winter. The second quarter is typically the slowest due to spring break-up in Canada, when many areas are not accessible due to ground conditions, and, therefore, do not permit the movement of heavy equipment. Activity generally increases in the third quarter, depending on the year, as ground conditions have often

improved and location access becomes available; however, a rainy summer can have a significant adverse effect on drilling activity. By the fourth quarter, often the Company's second strongest quarter, access to most areas in Canada becomes available when the ground freezes. Consequently, the performance of the Company may not be comparable quarter to consecutive quarter, but should be considered on the basis of results for the whole year, or by comparing results in a quarter with results in the same quarter for the previous year.

## **5. Operating Segments**

The Group has three reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer the same services, but are managed separately. For each of the strategic business units, the Group's senior management reviews internal management reports on a monthly basis.

Information regarding the results of each reportable segment is included below. Performance is measured based on operating profit as included in the internal management reports. Operating profit is used to measure performance, as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined with reference to arm's length pricing.

There have been no changes in operating segments from the year-ended December 31, 2015.

The Company operates in three geographic segments: Canada, the United States, and International (Latin America, Offshore, the Eastern Hemisphere, and the Middle East). The amounts related to each segment are as follows:

<b>Three Months Ended September 30, 2016</b>	<b>Canada</b>	<b>United States</b>	<b>International</b>	<b>Total</b>
	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>
Revenue	<b>10,755</b>	<b>22,318</b>	<b>5,560</b>	<b>38,633</b>
Rental services and local administration	<b>3,817</b>	<b>12,653</b>	<b>4,362</b>	<b>20,832</b>
Depreciation and amortization	<b>6,203</b>	<b>5,243</b>	<b>3,483</b>	<b>14,929</b>
Segment operating profit (loss)	<b>735</b>	<b>4,422</b>	<b>(2,285)</b>	<b>2,872</b>
Research and development				<b>5,358</b>
Corporate services				<b>3,956</b>
Stock-based compensation				<b>1,457</b>
Other expenses				<b>140</b>
Income tax recovery				<b>(922)</b>
Net Loss				<b>(7,117)</b>
Capital expenditures	<b>247</b>	<b>1,148</b>	<b>(18)</b>	<b>1,377</b>
Goodwill	<b>—</b>	<b>24,634</b>	<b>2,600</b>	<b>27,234</b>
Intangible assets	<b>25,141</b>	<b>158</b>	<b>200</b>	<b>25,499</b>
Segment assets	<b>128,006</b>	<b>259,184</b>	<b>51,481</b>	<b>438,671</b>
Segment liabilities	<b>25,165</b>	<b>5,845</b>	<b>5,377</b>	<b>36,387</b>

Three Months Ended September 30, 2015

Revenue	18,823	40,151	9,494	68,468
Rental services and local administration	6,821	17,250	7,233	31,304
Depreciation and amortization	9,447	7,862	1,950	19,259
Segment operating profit	2,555	15,039	311	17,905
Research and development				7,288
Corporate services				5,134
Stock-based compensation				808
Other expense				27,459
Income tax recovery				(4,226)
Net loss				(18,558)
Capital expenditures	8,562	813	1,394	10,769
Goodwill	—	24,790	2,600	27,390
Intangible assets	30,175	698	1,481	32,354
Segment assets	203,411	291,788	46,077	541,276
Segment liabilities	25,624	13,435	5,933	44,992

<b>Nine Months Ended September 30, 2016</b>	<b>Canada</b>	<b>United States</b>	<b>International</b>	<b>Total</b>
	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>
Revenue	<b>31,580</b>	<b>62,335</b>	<b>17,704</b>	<b>111,619</b>
Rental services and local administration	<b>13,136</b>	<b>38,647</b>	<b>14,081</b>	<b>65,864</b>
Depreciation and amortization	<b>20,116</b>	<b>17,479</b>	<b>7,274</b>	<b>44,869</b>
Segment operating (loss) profit	<b>(1,672)</b>	<b>6,209</b>	<b>(3,651)</b>	<b>886</b>
Research and development				<b>17,615</b>
Corporate services				<b>12,360</b>
Stock-based compensation				<b>4,657</b>
Other expenses				<b>10,017</b>
Income tax recovery				<b>(14,467)</b>
Net Loss				<b>(29,296)</b>
Capital expenditures	<b>2,930</b>	<b>9,806</b>	<b>150</b>	<b>12,886</b>
Goodwill	<b>—</b>	<b>24,634</b>	<b>2,600</b>	<b>27,234</b>
Intangible assets	<b>25,141</b>	<b>158</b>	<b>200</b>	<b>25,499</b>
Segment assets	<b>128,006</b>	<b>259,184</b>	<b>51,481</b>	<b>438,671</b>
Segment liabilities	<b>25,165</b>	<b>5,845</b>	<b>5,377</b>	<b>36,387</b>

Nine Months Ended September 30, 2015

Revenue	57,423	136,144	31,743	225,310
Rental services and local administration	23,729	61,600	23,178	108,507
Depreciation and amortization	28,408	25,874	7,297	61,579
Segment operating profit	5,286	48,670	1,268	55,224
Research and development				25,431
Corporate services				15,040
Stock-based compensation				4,596
Other income				25,148
Income tax recovery				(1,220)
Net loss				(13,771)
Capital expenditures	19,467	15,982	8,835	44,284
Goodwill	—	24,790	2,600	27,390
Intangible assets	30,175	698	1,481	32,354
Segment assets	203,411	291,788	46,077	541,276
Segment liabilities	25,624	13,435	5,933	44,992



## 6. Share Capital

### Common Shares

	Nine Months Ended September 30, 2016		Year Ended December 31, 2015	
	(\$)	(#)	(\$)	(#)
Balance, beginning of period	128,067	84,063	113,827	83,363
Exercise of stock options:	6,407	304	14,240	700
<b>Balance, end of period</b>	<b>134,474</b>	<b>84,367</b>	128,067	84,063

### Stock option plan

The Group has a stock option plan that entitles qualified employees to purchase shares in the Company. Options, which are issued at market price, vest over three years, and expire after five years.

At September 30, 2016, 3,908 (2015: 3,873) stock options were outstanding for common shares at exercise prices ranging from \$12.49 to \$27.96 per share, expiring between 2016 and 2021 as follows:

	Nine Months Ended September 30, 2016		Nine Months Ended September 30, 2015	
	Share Options (#)	Weighted Average Exercise Price (\$)	Share Options (#)	Weighted Average Exercise Price (\$)
<b>Outstanding, beginning of period</b>	<b>4,862</b>	<b>21.77</b>	4,490	21.06
Granted	17	17.93	15	22.25
Equity settled	(304)	14.67	(409)	13.63
Expired or forfeited	(667)	23.29	(223)	24.47
<b>Outstanding, end of period</b>	<b>3,908</b>	<b>21.93</b>	3,873	21.46
<b>Exercisable, end of period</b>	<b>1,691</b>	<b>20.70</b>	1,368	17.01
<b>Available for grant, end of period</b>	<b>1,998</b>		1,991	

### Stock-based compensation expense and liability

The stock option, restricted share unit (RSU), deferred share unit (DSU), and performance share unit (PSU) plans expense can be summarized as follows:

### Expense

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016 (\$)	2015 (\$)	2016 (\$)	2015 (\$)
Stock options	810	583	2,227	1,105
RSUs	268	(284)	990	1,829
DSUs	(58)	(120)	114	275
PSUs	437	629	1,326	1,387
<b>Stock-based compensation</b>	<b>1,457</b>	808	<b>4,657</b>	4,596

## Liability

As at	September 30, 2016	December 31, 2015
	(\$)	(\$)
RSUs	2,110	1,641
PSUs	1,459	579
Current portion of stock-based compensation liability	3,569	2,220
RSUs	722	333
DSUs	2,120	2,124
PSUs	1,049	602
Non-current portion of stock-based compensation liability	3,891	3,059
Total stock-based compensation liability	7,460	5,279

## Common share dividends

During the quarter ended September 30, 2016, the Company declared and paid dividends of \$14,342 (2015: \$14,238) or \$0.17 per common share (2015: \$0.17).

## 7. Income Per Share

### Basic income per share

The calculation of basic income per share was based on the following weighted average number of common shares:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
	(#)	(#)	(#)	(#)
Issued common shares outstanding, beginning of period	84,280	83,656	84,063	83,363
Effect of exercised options	31	55	136	200
Weighted average number of common shares for the period	84,311	83,711	84,199	83,563

### Diluted income per share

The calculation of diluted income per share was based on a weighted average number of common shares outstanding after adjustment for the effects of all potential dilutive common shares calculated as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
	(#)	(#)	(#)	(#)
Weighted average number of common shares (basic)	84,311	83,711	84,199	83,563
Effect of share options	—	—	—	—
Weighted average number of common shares (diluted)	84,311	83,711	84,199	83,563

Stock options are excluded from the above calculation if their effect would have been anti-dilutive. The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

## 8. Other Expenses (Income)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
	(\$)	(\$)	(\$)	(\$)
Foreign exchange loss (gain)	96	904	(2,227)	(1,555)
Impairment charge	—	26,555	—	26,555
Gain on sale of investment	—	—	—	(2,290)
Restructuring costs	—	—	10,861	2,572
Other	44	—	1,383	(134)
Other expenses (income)	140	27,459	10,017	25,148

In the first quarter of 2016, the Company initiated additional cost reduction initiatives to address the prolonged downturn in oil and gas drilling activity. These actions included further staff reductions and office space consolidation. As a result, the Company recorded a restructuring charge of \$10,861 in the first quarter, which is comprised of \$6,028 for employee termination and other staff-related costs, an onerous lease obligation charge of \$3,682, which is calculated at the present value of the expected net cost of continuing with the lease after adjusting for sublease rentals, and the write-off of leasehold improvements and other related costs totaling \$1,151. The current portion of the onerous lease provision is included in trade payables and accruals while the non-current portion is separately disclosed on the Condensed Consolidated Interim Balance Sheet. A similar initiative was completed in the second quarter of 2015 and a restructuring charge of \$2,572 was recorded. In addition, the third quarter 2015 results include an impairment charge related to excess quantities of equipment totaling \$26,555.

## 9. Cash and Cash Equivalents

As at	September 30, 2016	December 31, 2015
	(\$)	(\$)
Cash	56,266	92,649
Cash equivalents	98,332	103,197
Cash and cash equivalents	154,598	195,846

Cash equivalents are made up mostly of cash invested in money market funds with interest rates of approximately 0.5%, and maturities from 1–30 days.

## 10. Financial Instruments

The carrying values of financial assets and liabilities approximate their fair value due to the short-term nature of these items. Pason's financial instruments include cash and cash equivalents, trade and other receivables, trade payables and accruals, and stock-based compensation liability.

Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values.

The three levels of the fair value hierarchy are as follows:

- Level 1 - Quoted prices in active markets for identical assets or liabilities.
- Level 2 - Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly.
- Level 3 - Inputs that are not based on observable market data.

<b>Financial Assets at Fair Value</b>				
	Level 1	Level 2	Level 3	<b>September 30, 2016</b>
	(\$)	(\$)	(\$)	(\$)
Cash and cash equivalents	154,598	—	—	<b>154,598</b>
Total financial assets at fair value	154,598	—	—	<b>154,598</b>

## 11. Approval of Interim Financial Statements

The condensed unaudited consolidated interim financial statements were approved by the Board of Directors on November 9, 2016.

## 12. Events After the Reporting Period

On November 9, 2016, the Company announced a quarterly dividend of \$0.17 per share on the Company's common shares. The dividend will be paid on December 30, 2016 to shareholders of record at the close of business on December 16, 2016.